

# LEADERSHIP & MANAGEMENT



QNET presents:

## Making Personality Work

Thursday, October 9, 2014 – 8:15 a.m. to 4:15 p.m.

Location: QNET – Suite 660, 175 Hargrave Street, Winnipeg

**At this workshop, you will acquire an understanding of Personality Theory:**

- Learn to identify the different personality types and how to interact, influence and communicate effectively with each.
- Get an assessment of your personality type based on the Myers Briggs Personality Type Indicator (MBTI) and develop action plans for individual growth.
- Determine your leadership style, the advantages, pitfalls and how to maximize your impact.
- Review how MBTI can be used in your organization to improve communication, enhance team-building, and reduce conflict.

**Facilitator:**

Heather Erhard is the founder and Director of Erhard Associates, a management consulting firm dedicated to improving individual, team and organizational effectiveness. She brings over 20 years experience in leadership development, strategic planning, team building, facilitation and group coaching. She works extensively in the areas of *Emotional Intelligence*, and *Myers Briggs Personality Types*, presenting at conferences, facilitating workshops, as well as personal coaching. Participants appreciate her passion and enthusiasm for working with people and personality, as well as the practical application of the concepts.

**This workshop is:**

- A core course in the 70 credit hour QNET Certificate in Management Development (CMD).
- Eligible for credit in the CAM:OE (Certificate in Applied Management: Organizational Effectiveness) in partnership with the University of Manitoba, Continuing Education.
- Presented by QNET in partnership with Industry Workforce Development, Manitoba Entrepreneurship, Training and Trade.

**Fee\*: (includes light lunch)**

- \$329.00 + GST for Members of: QNET, APICS, MFPA, MPIA
- \$399.00 + GST for Non-Members

\* NOTE: Special rate if you register for all 5 CMD core courses.

**REGISTER ONLINE at [www.qnet.ca](http://www.qnet.ca)**



QNET  
Suite 660  
175 Hargrave Street  
Winnipeg, MB, R3C 3R8  
Phone: 204-949-4999  
Fax: 204-949-4990  
mail@qnet.ca  
www.qnet.ca