



Workshop Agenda

Clarify Measurable Results
Find Vital Behaviours
Diagnose Why Change Seems Impossible
Personal Motivation
Personality Ability
Social Motivation and Ability
Structural Motivation
Structural Ability
Become an Influencer

Course overview & agenda

Participants receive a Toolkit and the book *Influencer*

Based on the bestselling book *Influencer: The New Science of Leading Change*, QNET is pleased to present:

Influencer Training®

Wednesday & Thursday, June 20 & 21, 2018 - 7:45 a.m. - 5:00 p.m. (both days)

Location: QNET – Suite 660, 175 Hargrave Street, Winnipeg

This two-day leadership course teaches proven strategies to drive rapid and sustainable behaviour change for teams and organizations. By learning how to discover and counteract the complex web of forces underlying resistant organizational problems, you'll be able to make change inevitable.

An Influencer motivates and enables others to change

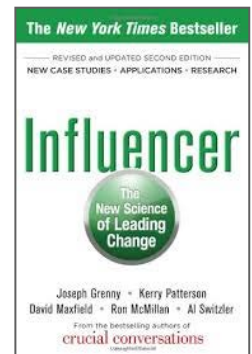
Influencer Training is ideal for teams and organizations looking to overcome profound, persistent, and resistant problems. The training provides leaders with the skills to develop an effective and comprehensive influence strategy.

The course uses a combination of live training, compelling videos and useful tools. Engage in extensive in-class practice, group participation, and personal planning as you learn and develop strategies for resolving tough issues. [Course overview](#)

Learn how to:

- Diagnose the causes behind any team / organizational problem.
- Identify high-leverage behaviours that, if changed, will lead to desired results.
- Rely less on formal authority to effectively motivate and enable others.
- Use Six Sources of Influence to make organizational change inevitable.

Influencer Training® provides proven strategies for leaders to uproot entrenched habits and execute change initiatives.



Presented by:



In partnership with:



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Extended Education

Workshop Facilitator

Tamara Kerr, Managing Director, Vital Smarts Central Canada; Leader of Tamara Kerr Consulting; and Master Certified Trainer, Influencer®

Tamara spent 15 years in senior leadership roles before becoming a consultant specializing in leadership development, coaching and team effectiveness. Praised for her engaging and warm style of facilitation, Tamara brings a lighthearted approach to training while she is also serious about the value of enhancing every day interactions. She is known for her entertaining, upbeat and relatable style with both training workshops and speaking engagements. Tamara emphasizes the importance of strategizing to ensure a quantifiable impact beyond the training event with action plans for integrating skills to achieve results.

Course Fee

QNET / APICS / CPHR MB / MB Aerospace Members \$1195+gst / Non-members \$1295+gst

***NOTE: Early Bird discount of \$100 until May 22, 2018 (reduces fees to \$1095/\$1195)**

This workshop:

- Is an optional course in the 70 credit hour QNET Certificate in Management Development (CMD).
- Is eligible for credit in the CAM:OE (Certificate in Applied Management: Organizational Effectiveness) in partnership with the University of Manitoba, Continuing Education.
- Has been approved for 16 CPHR Continued Professional Development Hours by CPHR Manitoba.

Register: qnet.ca / Email: mail@qnet.ca / Phone: (204) 949-4999