

# LEADERSHIP & MANAGEMENT



**QNET**  
Suite 303  
171 Donald Street  
Winnipeg, MB R3C 1M4  
p: (204) 949-4999  
f: (204) 949-4990  
mail@qnet.mb.ca  
www.qnet.mb.ca

**QNET presents:**

## **Introduction to Management: The Basics**

**In Winnipeg – Tuesday, January 26, 2010 – 8:15 a.m. to 4:15 p.m.**

**In Steinbach – Wednesday, April 7, 2010 – 9:00 a.m. to 5:00 p.m.**

The first in the Certificate in Management Development (CMD) series, this workshop covers the full range of management and leadership responsibilities from planning, budgeting and scheduling; to organizing and staffing; to directing and supporting staff; and to controlling and problem solving. You need not be enrolled in the CMD to take this course.

Learn the core concepts of leadership style, how individuals and teams develop and role-play a discussion of performance management between a leader and a follower. This workshop also covers the basics of training new staff, goal setting, performance planning and review; assigning tasks; monitoring performance; dealing with performance problems; discipline, and other situations where the leader/manager is required to direct the work of others.

Attend this session to learn the basics of management theory; fully understand the roles and responsibilities of a leader and manager; and learn the concept of Performance Management. In addition, hear details of the full CMD program and meet other participants.

**Facilitator: Al Holmes** of SEQUUS is a management trainer, designer, consultant, evaluator, writer, and strategic planning facilitator. He has more than 25 years experience in the business either in his own consulting firm, in partnership with others, or with the Manitoba Institute of Management.

This workshop is:

- A core course in the 70 credit hour **Certificate in Management Development (CMD)**
- Eligible for credit in the **CAM:OE (Certificate in Applied Management: Organizational Effectiveness)** in partnership with the University of Manitoba Continuing Education

**REGISTER NOW** - Fax this form to (204) 949-4990 or [www.qnet.mb.ca](http://www.qnet.mb.ca) to register online

\* NOTE: Special rate if you register for all 7 CMD core courses

Name \_\_\_\_\_ Title \_\_\_\_\_  
Organization \_\_\_\_\_ City \_\_\_\_\_  
Ph \_\_\_\_\_ Fax \_\_\_\_\_ Email \_\_\_\_\_

Location:  Winnipeg  Steinbach

\$299.00 + GST for Members of  QNET  MTEC/Tourism  MFPA  MCCA  MPIA  
 Steinbach Chamber of Commerce

\$359.00 + GST for Non-Members

**PAYMENT METHOD:**  Cheque Enclosed  VISA  AMEX  MasterCard

Card # \_\_\_\_\_ Expiry \_\_\_\_\_

Cardholder name \_\_\_\_\_ Signature \_\_\_\_\_

Participants will receive location and final details approximately 3 days prior to session; please contact QNET if you do not receive this information. Cancellations must be received in writing no later than 6 business days prior to the course. After that time, the full registration fee will apply. Invoices will be sent for non-attendance. Replacement participants accepted anytime. G.S.T. Reg # 899755334RT.