

# LEADERSHIP & MANAGEMENT

QNET presents:

## Leading Through Coaching

Tuesday, November 9, 2010 – 8:15 a.m. to 4:15 p.m.

Coaching and mentoring are important leadership skills in demand in the marketplace today. As an individual carrying a leadership / management role, this is an exciting 'hands on' opportunity to learn how to develop your skills to better influence, manage and motivate others to perform at their best. The purpose of this workshop is to assess and strengthen leadership and coaching skills.

### Workshop Objectives:

- Develop managers/coaches who are able to facilitate development, learning and performance of individuals and teams.
- Develop a foundation from which managers can evolve as coaches.
- Increase confidence / ability in coaching / mentoring others.
- Create awareness of what coaching is and the effective role it can play in the workplace.
- Recognize strengths and areas for improvement as manager / leader / coach / mentor.
- Learn the process of coaching as well as coaching skills and techniques.
- Provide extensive coaching resources for ongoing implementation.
- Understand how to coach and give feedback.

Consider attending "The Importance of Coaching" breakfast with Cec Hanec on Tuesday, September 21, details [here](#).

### Facilitator: Cec Hanec, President, Owner of Cec Hanec & Associates Inc.

Through creative, customized solutions for the people side of business, Cec delivers leadership coaching and performance enhancement services for organizations and individuals wanting to improve their hiring, retention, communication and performance management practices. Cec is certified as a Behavioural Analyst, (CBA), Values Analyst (CVA), TriMetrix™ Analyst (CPTA), Professional DNA™ Analyst (CPDA) for Talent Management, Job Benchmarking and Performance Coaching. Winner of the 2006 Manitoba Woman Entrepreneur of the Year Award for Contribution to Community and the President's Award in January, 2009 from Target Training Performance Systems International, she is an acknowledged leader in innovative solutions and processes that energize and inspire.

This workshop is:

- An optional course in the 70 credit hour **Certificate in Management Development (CMD)**
- Eligible for credit in the **CAM:OE (Certificate in Applied Management: Organizational Effectiveness)** in partnership with the University of Manitoba Continuing Education

### PRESENTED IN PARTNERSHIP WITH:

Industry Workforce Development, Manitoba Entrepreneurship, Training and Trade  
Canada / Manitoba Business Service Centre

**REGISTER NOW** - Fax this form to (204) 949-4990 or [www.qnet.mb.ca](http://www.qnet.mb.ca) to register online

Fee:  \$339.00 + GST for QNET Members  \$399.00 + GST for Non-Members

Name \_\_\_\_\_ Title \_\_\_\_\_

Organization \_\_\_\_\_ City \_\_\_\_\_

Ph \_\_\_\_\_ Fax \_\_\_\_\_ Email \_\_\_\_\_

Payment method:  VISA  AMEX  MasterCard  Cheque Enclosed

Card # \_\_\_\_\_ Expiry \_\_\_\_\_

Cardholder name \_\_\_\_\_ Signature \_\_\_\_\_

Participants will receive location/ final details about 3 days prior to session; please contact QNET if you do not receive this information. Cancellations must be received in writing no later than 6 business days prior to the course. After that time, the full registration fee will apply and only replacement participants will be accepted. Invoices will be sent for non-attendance. G.S.T. Reg # 899755334RT.



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